



**discover**  
**RISK**  
**.co.uk**

# IN FIVE MINUTES

Five minutes of your time is all you need risk to discover a diverse profession that people with the most unlikely talents call home.

# A BUSINESS WITH LOCAL PRESENCE AND GLOBAL CONNECTIONS

Risk is a big business with companies of every size operating throughout the world. Many are global conglomerates, more are based in the world's major cities, still more can be found in offices of small towns or operating independently. All are part of the global risk profession.

**People  
who choose  
a career in risk can  
choose an experience  
that suits them.**

They could be city workers, commuters, or global travellers – these are often the highest paid roles.

They might equally decide on a less stressful role in a smaller firm, or in a local office.

There are even opportunities to run your own business – especially in broking – which can be particularly rewarding.

# CELEBRATE DIVERSITY. RISK UNCOVERS ALL MANNER OF OPPORTUNITIES.

Unlike some sectors, it is not easy to tell if you're a risk kind of person. That's because there are so many different roles each with different requirements for skills, training, intellectual capability and character.

Some of the roles may be unfamiliar and a bit specialised – like underwriting, or loss adjusting. Others are the same as you might find in any big company – like marketing, sales, HR, and general management.

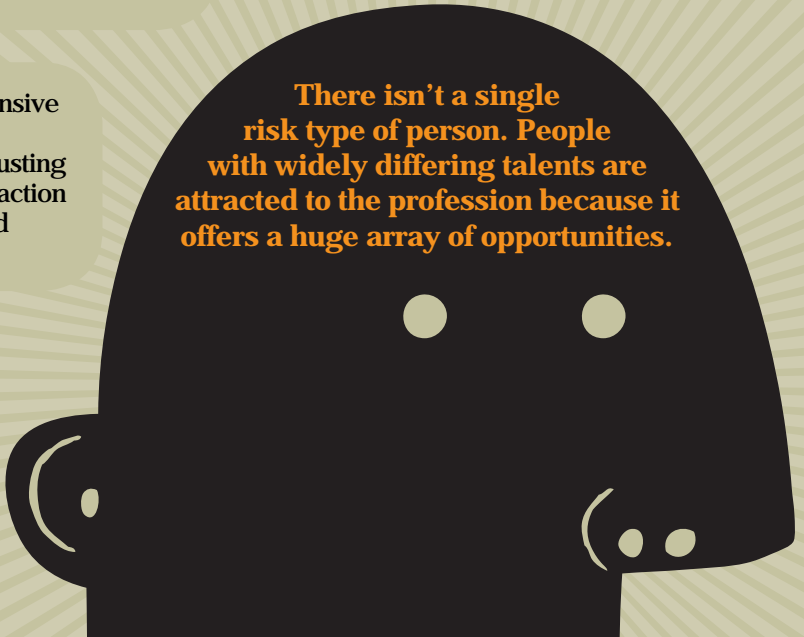
The chances are, if you've got a talent of any kind, you'll be able to use it in risk.

Students looking for a more mobile career in marketing, HR or finance have opportunities here too.

Underwriting and actuarial careers are appropriate for students with a head for figures.

For outgoing, expansive students, broking, claims and loss adjusting increase your interaction with colleagues and customers.

**There isn't a single risk type of person. People with widely differing talents are attracted to the profession because it offers a huge array of opportunities.**



# MORE THAN ONE OPPORTUNITY, MORE THAN ONE WAY IN.

Being such a vast and diverse profession means that risk offers many points of entry. Standardised learning and qualifications are a cornerstone of the increasingly professionalised risk industry, and these are where many people begin.

**1**

The CII is the world's largest professional body for risk and financial services and has a structured learning programme which is the benchmark for professionals in insurance.

**2**

Opportunities are available for school leavers with GCSEs or A levels. New entrants usually undertake some further training and qualifications early on.

**3**

Those holding higher-level qualifications such as diplomas and degrees in business-related areas are likely to get credits towards professional qualifications.

Here is where a career in risk could take you, along with the opportunities as you gain experience and the salary you can expect at each stage.

Remember this is just a guide. The job titles and salaries given below may vary according to company and location. What stays the same is the high level of support and development for new entrants at any level.

### After school or college (Level 2)

Apprenticeship programme

<https://apprenticeshipvacancymatchingservice.lsc.gov.uk>

Now take a look at the opportunities available for people qualified to Level 3 and above.

### After university (Level 6)

Actuarial  
**Graduate Trainee**  
£28,500

Broking  
**Trainee Account Handler**  
£27,500

Claims  
**Trainee Claims Handler**  
£12,000 - £16,500

Loss Adjusting  
**Trainee Loss Adjuster**  
£18,000 - £23,000

Reinsurance  
**Graduate Trainee /  
Reinsurance Administrator**  
£25,000

Risk Management  
**Risk Technician**  
£21,250

Underwriting  
**Graduate Scheme /  
Underwriting Assistant**  
£15,500 - £26,000

### Professional qualifications and 4-6 years in risk

Broking  
**Account Executive**  
£38,000

Claims  
**Team Leader**  
£27,250

Loss Adjusting  
**Senior Loss Adjuster**  
£50,000

Risk Management  
**Risk Analyst**  
£29,000 - £44,000

Underwriting  
**Senior Underwriter**  
£57,000

# CAREER PATHWAY

### After school or college (Level 3, 4 and 5)

Accountancy  
**Accounts Assistant**  
£15,000 - £20,000

Broking  
**Broking Assistant**  
£15,000 - £23,000

Claims  
**Trainee Claims Handler**  
£12,000 - £16,500

Customer Operations  
**Call Centre Operative**  
£17,250

Customer Operations  
**Admin Assistant**  
£21,000

IT  
**Helpdesk / Tech Support**  
£12,000 - £20,000

### Professional qualifications and 1-3 years in risk

Broking  
**Account Handler**  
£29,500

Claims  
**Claims Handler**  
£17,250

Loss Adjusting  
**Loss Adjuster**  
£28,000

Reinsurance  
**Reinsurance Technician**  
£28,000

Underwriting  
**Underwriter**  
£23,000 - £67,000

### Professional qualifications and 7-10 years in risk

Actuarial  
**Qualified Actuary**  
£69,000 - £100,000

Broking  
**Account Director**  
£46,000 - £68,000

Claims  
**Claims Manager**  
£30,000 - £45,000


Reinsurance  
**Reinsurance Manager**  
£43,000 - £88,000

Risk Management  
**Risk Manager**  
£46,500 - £74,000

Underwriting  
**Underwriting Manager**  
£56,500 - £110,000

# RISK REWARDS TALENT AND DILIGENCE.

The range of roles and types of business make careers in risk especially attractive to ambitious people. Aptitude is always spotted and advancement quickly follows. It is a meritocratic profession that is quick to reward achievement with responsibility – and other, more bankable benefits also rapidly accrue.



**For  
career minded  
people, risk is  
a good choice  
as progression  
can be quick.**

**FOR MORE INFORMATION VISIT  
[WWW.DISCOVERRISK.CO.UK/IAG](http://WWW.DISCOVERRISK.CO.UK/IAG)**