

**Equus Independent Financial  
Management Limited**

**Graduate Trainee Independent Financial Adviser**

**Job Description** - Graduate Trainee IFA

**Department** - Sales

**Background**

If you have a desire to succeed in the investment community and are looking to gain more rewards and appreciation for your efforts, we can provide an excellent and unique opportunity to do exactly that. Whether you have experience in the finance industry or are a graduate looking for success as one of our trainee Financial Advisers, you will receive a bespoke fully-funded training plan, as well as a role based in the City of London. You will find yourself in control of your own earning potential, and able to benefit from excellent earnings potential, commissions and bonuses, along with the opportunity to become a Sales Manager. Training will initially be given in all aspects of the job with ongoing sales and technical training to develop your ability to get involved in a wider range and potentially more complex financial products.

**Essential Skills**

- Self-driven with a positive outlook
- The ability to achieve genuine sales development by indentifying key market target areas with the enthusiasm to learn how to prospect
- A natural forward planner who critically assesses own performance
- Ability to work as part of a team
- Good organisation, time management and prioritisation skills
- Ability to work well under pressure and manage high workload
- Flexibility
- Good written and verbal communication skills with a clear focus on high quality business
- Must be an excellent face-to-face and telephone communicator

**General**

Completing the Graduate Training Programme will give you the opportunity to develop your professional skills in a demanding role with the view and prospect of qualifying as an Independent Financial Adviser. Following a successful pass of our training plan you will have the skills to expand your own business and that of Equus IFM Ltd by a variety of means. You will be part of the driving force in the development of the firm's culture of best practice and Treating Customers Fairly. The potential of career development to management is a possibility for the right candidate. This is an exciting opportunity involving an interesting and diverse variety of work.

**Contact**

**Laurence King - Group Manager and Head of Sales**

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