



2016 CII Careers Advisers Event
Welcome

Mariona Solé – CII

CII sector introduction

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Relationship Executive, CII

Introductory information

- CII
- Sector
- Roles
- Skills
- Engagement

The CII



CII

- World's largest professional body for risk, insurance – and financial planning
- 120,000+ members in 150+ countries
- Network of 60 local institutes
- CII professional qualifications sit within many graduate schemes – ACII is the most common
- Hundreds of university events since 2008
- Free Discover membership for university students and career advisers

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Discover membership

- Key benefits – networking (local institutes) and knowledge
- Other benefits – access to LinkedIn group, soft copies of marcomms, affinity benefits (Perks)
- 2000+ members

Some risks from 2015/16



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The insurance/risk sector

- Insurance is about
 - Risk transfer
 - Social value
 - Work-life balance
- 250,000 workforce in the UK
- **£2 trillion** invested from sector
- Global opportunities

Roles

- **Huge range – more common ones include:**
 - Broking, underwriting, loss adjusting
 - Claims, actuarial, modelling
 - Non-specialist roles

Opportunities

- Internships and placements, particularly for second-year students – good structure
- A de facto extended interview
- Maintenance of graduate programmes
- Growth of opportunities in SMEs for both placements and graduate roles

Skills

- It's the person not the subject studied
- Communication inc relationship building
- Problem-solving
- Analysis
- Flexibility
- Negotiation
- Resilience
- Languages are good to have



CII

Engagement

- Continue to use the CII's Discover Risk website www.discoverrisk.co.uk
- Take up the free Discover membership
- Remember our profession when students ask about 'careers in finance'
- Network with employers today and beyond
- Watch out for CII events with LGBT/BAME student societies in 2016/17

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Thank you for coming

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